

Press Release

September 12, 2012

DeLaval, Maple-Ain Farms make donation to University of Guelph

WOODSTOCK, Ontario — DeLaval and Hugh Hunter, owner of Maple-Ain Farms, have partnered to donate six fully refurbished DeLaval DelProTM MU480 milking units to the University of Guelph Ridgetown Campus' tie stall dairy teaching facility. The school is part of the Ontario Agricultural College, internationally renowned for its leadership in research, education and extension service.

"The school's agriculture and veterinary diploma programs are honored to be the recipient of such a generous donation," says Ken McEwan, Interim Director at Ridgetown Campus University of Guelph. "The students benefit tremendously from their hands-on experience working in our dairy barn, and this technology upgrade provided by DeLaval and Maple-Ain Farms will enhance their knowledge of caring for dairy cattle."

Ridgetown Campus' stanchion barn was the first in southwest Ontario to adopt DeLaval MilkMasterTM technology in the 1990s. The portable MU480 units – now able to connect wirelessly to DelPro 3.5 Herd Management software – offer numerous advantages:

- Vacuum stability system for safe, fast milking
- DHIA-approved milk meter to accurately record individual cow milk yields
- Smart ID reliable cow identification system
- Remote connectivity to herd management system to enable timely, informed decisions about reproduction and health issues

The donated milking units were originally installed at Maple-Ain Farms in Smith Falls, Ontario in 2007. The dairy was a DeLaval test farm for the MU480 units and also the first in the world to connect them with DelPro in a stanchion barn setting. Mr. Hunter's history of implementing innovative dairy solutions continued last July when he started milking with eight DelPro MU486 milking units – the first of their kind at a reference farm in North America.

These new, portable milking units extend the management technologies of robot and parlor applications to stanchion barn farmers helping them to be more efficient, profitable and sustainable in their daily operations. Important upgrades to the MU486 units include:

- Conductivity monitoring and blood detection for alerting infections
- Records air entry into liners indicating a kick-off or poor milk out

Maple-Ain's new milking units are fully connected to the latest version of DelPro software, offering additional advantages in nutrition management. With their fully-automated DeLaval Feed Wagon, Maple-Ain can deliver customized, hourly feed rations based upon individual cow yield helping to improve cow health, save on feed costs and reduce labor.

DelPro MU486 milking units will be available for commercial sales in Canada in the first half of 2013. For more information, please contact:

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Every day millions of dairy animals are milked, fed and maintained by DeLaval solutions in more than 100 countries worldwide – and DeLaval meets with over 10,000 milk producers on their farms. DeLaval has over 125 years of innovation and experience in the dairy business, supporting dairy farmers in managing their farms their way. Our Sustainable Dairy Farming initiative is contributing to the production of more quality food, for more people, with less impact on the environment. Our Smart Farming strategy aims at influencing and shaping the future of dairy farming today. The goal is to accelerate the transition from milking management to global farm profitability management by harnessing emerging decision tools and automation technologies for better quality milk and profits. DeLaval is a company of the Tetra Laval Group.

For more information on solutions in Canada, please contact Elizabeth Healey, Marketing & Communications Coordinator at DeLaval Inc., <u>elizabeth.healey@delaval.com</u> / +1 (705) 741-3100.